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Balice, 01.8.2015r.

Reference letter for WEBCON Sp. z o.o.

Regarding the implementation of WEBCON Business Process Suite based on Microsoft SharePoint 2013 in
Mitsubishi Electric Europe B.V. Department in Poland

Mitsubishi Electric is one of the world's leading companies in the manufacture and sales of electrical and electronic products. Operating in over 120 countries across various fields including industrial automation, semiconductors, production and distribution of energy, communication and information technology, consumer electronics, construction technology as well as Aerospace technology. The Department in Poland offers highly advanced products and solutions in the field of industrial automation.

In the second half of 2014, we were searching for a flexible system, which would enable us to improve and streamline internal financial processes based on Microsoft SharePoint 2013 that we already had. After thoroughly investigating the market, and evaluating various available options, we decided to implement WEBCON Business Process Suite. We made this choice based on the wide array of possibilities offered by the system, as well as on the integrated Optical Character Recognition (OCR) and barcode modules, which is something we needed for digitalizing and processing paper documents.

The predominant cause of the implementing WEBCON BPS was to optimize our cost invoice and purchase order processes. Furthermore, processes supporting the flow of information within the company were also implemented. To summarize, in cooperation with WEBCON we introduced 7 processes over the span of 4 months, counting from the first analytical meeting to the launch on production environment. Currently, the system is being used by 100 employees.

All expectations laid out before WEBCON BPS were met head on, and the implementation process went according to plan. We are currently planning to expand the usage of the system to other areas of our company.

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Due to the extensive capability to adjust the system to individual needs, as well as a broad range of functionalities, I recommend the WEBCON Business Process Suite as an effective platform for business processes optimization. Furthermore, I recommend WEBCON as a company based on their punctuality, reliability and high level of competence.



Wojciech Wąsik

Marketing Manager

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